

# Agile vs. Traditional Contract Manifesto

- ✓ ***Business & Mission Value*** **OVER** Scope, Processes, & Deliverables
- ✓ ***Personal Interactions*** **OVER** Contract, Auditor, & Legal Interactions
- ✓ ***Conversations & Consensus*** **OVER** Contract Negotiations & Control
- ✓ ***Collaboration & Co-Dependency*** **OVER** Methodology & Adversarialism
- ✓ ***Exploration, Evolution, & Emergence*** **OVER** Forecasting & Control
- ✓ ***Early Continuous Quality Solutions*** **OVER** Late, Long-Term Deliveries
- ✓ ***Entrepreneurialism & Openness*** **OVER** Compliance & Self-Interest
- ✓ ***Customer Delight, Happiness, & Joy*** **OVER** Policies & Governance
- ✓ ***Cross-Functionalism, Talent, & Flexibility*** **OVER** Rigid Specialization

(Note 1. *See Agile Contracting Principles*, <http://davidfrico.com/agile-vs-trad-contract-principles.pdf> ...)

(Note 2. *See Agile Contracting Practices*, <http://davidfrico.com/agile-vs-trad-contract-practices.pdf> ...)